

REINSURANCE

# 6 ways Lockton Re is disrupting the reinsurance business.

The last few years has seen unprecedented consolidation in the reinsurance industry, and with that, more limited choices for customers. At Lockton Re, we saw this as a unique opportunity to reinvent our practice as a modern, technology-driven brokerage that could serve as a new, better alternative to the biggest players. So we set about recruiting the best talent, building a new digital platform from scratch, and leveraging our unique culture to fundamentally transform how reinsurance is done.



#### We've created a cutting-edge digital platform.

Although Lockton has maintained a reinsurance practice for more than a decade, we recently invested in rebuilding our new, state-of-the-art technology platform from the ground up. This completely frees us from the constraints of legacy architecture, and allows us to truly innovate with everything from analytics to client service.



#### Our data is fully integrated and easily accessible.

The largest brokers would like you to believe that their massive stores of data translate into bigger insights, but that just simply isn't the case. That's because data housed in antiquated, disparate systems often has no effective means of being utilized to inform solutions. Lockton Re's data is easily accessible —and can seamlessly flow where it is needed, so every byte can be used to drive deeper, more valuable insights for your business.



### Every employee has an entrepreneurial mindset.

Lockton's culture has always been about empowering smart, motivated people to do what's best for clients. Here, you won't find bloated teams, distracted by self-promotion. We work lean by design and bring a level of energy and creative thinking to our work that provides tangible value to our clients.



#### We're able to move at lightning speed.

Because Lockton Re is completely digital, business can get done more quickly, efficiently, and collaboratively—to generate proposals, model structures, or execute changes. Our clients have ondemand access to portfolio details, and everything is all in one, centralized place so there's no more hunting around for paper documents to review.



**TRANSPARENCY** 

#### Complete transparency into risk solutions.

SAGE<sup>™</sup> is our interactive software application that democratizes analytics by allowing clients to visualize, design, or modify different risk structures to help optimize their risk profile. Our interactive interface also allows clients to clearly see how different factors impact their premiums—so they can prioritize what's most important for their needs.



#### Clients come first. Always.

Lockton Re is part of the world's largest independently held brokerage, which means we answer to no one but our clients. Free from the quarterly pressures of financial markets, we're able to embrace your challenges as our own and to work proactively to achieve your long-term goals—all while protecting your interests at every turn.

## Learn more about how we're shaking up the status quo.

Lockton Re is pushing the industry forward with an unmatched commitment to client service and groundbreaking technology that helps our clients better understand, mitigate, and capitalize on risk.

#### Locktonre.com