

Providing solutions for your business and peace of mind for your bottom line.

Lockton helps companies understand and address critical risks through insurance and other strategies. Our sophisticated analytics, understanding of key insurance and risk management solutions, and expert market knowledge and relationships, help companies optimize their risk capital, facilitate growth, and improve their bottom line.

# Risk Identification

The "optimal program" is one which considers the interplay between the following.

RISK LEGAL/REGULATORY **INDUSTRY SECTOR** MARKET CYCLE FINANCIAL PRIORITIES LOSS HISTORY Organizational priorities What specific steps will the organization take to • How comfortable is the organization with uncertainty • What are the most critical organizational priorities? achieve these goals? or volatility? • What is the best use of capital? Analytics/modeling • Which risks are the most significant and why? • What is the probability of exceeding a given retention • What is the most efficient structure? level or limit? • How have losses perforated historically? • Why and what are the opportunities for improvement? Optimal program design • Improved decision-making and administrative Program design supports organizational priorities · Key risks identified and addressed appropriately efficiency Coverage terms expanded to match the risk • Retained risks within organizational tolerance

## About Lockton

As a family-owned organization, we're not driven by the quarterly pressure of financial markets. Our independence lets us challenge the norms of what a brokerage can be and frees us to always act in the best interest of our clients.

# The Lockton difference

### PERPETUALLY PRIVATE

Private ownership allows Lockton teams to put client business priorities first.

## **UNCOMMONLY INDEPENDENT**

Associates are empowered to do whatever it takes and then some to help their clients succeed.

### **ENTREPRENEURIAL SPIRIT**

Lockton fosters an entrepreneurial culture that helps us identify and implement data-driven solutions to help our clients solve problems faster and more efficiently.

# Quick facts

\$3.55B

12,500+

65,000+

135+

2024 GLOBAL REVENUE

ASSOCIATES WORLDWIDE

**CLIENTS WORLDWIDE** 

OFFICES WORLDWIDE

96%

CLIENT RETENTION

14%

ORGANIC GLOBAL GROWTH 16

CONSECUTIVE YEARS AS
BEST PLACES TO WORK

\$23M+

ANNUAL CHARITABLE DONATIONS





### STRATEGIC RISK CONSULTING

We work with clients to connect their business goals with a clear set of risk management strategies. We continually assess risk factors and opportunities to deliver exceptional results that drive client success.

#### **SOLUTIONS**

- Analytics
- Captive Consulting
- Catastrophe Response
- Cyber & Professional Liability
- Directors & Officers Liability
- Emerging Risk
- Government Relations

Entertainment &

Food & Beverage

Financial Institutions

Sports

- Lockton 360
- Reinsurance Supply Chain Risk
- Risk Control
- Risk Finance
- Strategic Risk Consulting



• Transaction Advisory

Practice

### **UNPARALLELED INDUSTRY EXPERTISE**

We have experience working across industries to provide our clients with the expertise they need.

#### **INDUSTRIES**

- Architects & Engineers
- Associations
- Affinity Groups
- Annity Groups Construction
- Healthcare
- Hospitality & Leisure
- Law Firms
- Life Sciences
- Manufacturing
- Non-Profit

- Real Estate
- Retail
- Technology
- Transportation & Logistics