

Strategic Risk Consulting

Insights beyond buying insurance



Fundamental to the effective management of risk is an in-depth knowledge about your business and quality information to enable effective decision-making.

Our approach is systematic and inclusive, designed to analyse, resolve and cover your business risks.

This comprehensive approach to risk provides an end-to-end link between execution of strategic goals, management of risk, quality assurance and risk financing across all levels in the organisation.

The alignment of your risk management framework to risk financing appetite and the insurance program through the ARC (Analyse-Resolve-Cover) process is vital. Many companies approach insurance and risk transfer as a transaction and expense. A far more efficient and effective approach is to view insurance as a source of capital, selling your risk profile to the insurance market and leveraging your performance.

A strategic approach that changes the conversation.

“Knowledge is power but information is liberating” – KOFI ANAN



“We recently appointed Lockton to review our management of risk. The ARC process led to a fresh and more rigorous approach to our risk and insurance requirements, and assisted in engaging and educating senior management in the risk management process.”

– MULTINATIONAL MINING CONTRACTOR WITH OPERATIONS IN AUSTRALIA AND AFRICA.

Our services

As a specialist provider of strategic risk consulting, Lockton has developed a suite of services, designed to add value to your business and compliment your existing approach to risk.

Consulting and advisory services:

- Enterprise risk management
- Insurable risks gap analysis
- Business continuity management
- Strategic and operational risk assessment
- Risk profiling: including property loss control and business interruption
- Health and safety
- Training seminars and workshops
- Captive and other self-insured structures

Analytical services:

- Claims analysis
- Risk retention analysis
- Financial analysis stress test
- Advanced risk exposure analysis
- Program benchmarking
- Captive feasibility focused on alternative self-insurance and risk transfer strategies

Local knowledge, global reach

Lockton Companies Australia is the only corporate insurance broker that provides you with both the certainty and security of a major international broker, together with the highest levels of service and client centricity. This is achieved by having our business and service teams as shareholders of the business – a very unique structure. In addition to being able to service our clients nationally, Lockton is the largest privately owned global insurance broker with unrivalled access to international resources and insurers in the USA, Europe and Africa.

You can count on the Lockton team for leadership and commitment, not just as expert advisors but as stakeholders who are invested in the business. It is personal.

For further information on how Risk Management could benefit your company please contact:

Andrew Wait

T +61 2 9236 0624

M +61 0 499 975 012

E Andrew.Wait@au.lockton.com

[LinkedIn](#)

Lockton Overview *The keys to your success*

 Over **60,000** clients globally

 **8,000+** worldwide Associates

 **10.3%** annual organic growth since 2000

 Clients in over **125** countries

 **100+** offices worldwide

 Over USD **1.88** billion revenue

 Exceptional client retention rate of **96%**

 Private ownership allows **90%** reinvestment

 USD **29** billion+ premiums placed



ADELAIDE | BRISBANE | DARWIN
MELBOURNE | PERTH | SYDNEY

Lockton Companies Australia Pty Ltd
(ABN 85 114 565 785 / AFSL 291 954)

www.locktonaustralia.com.au