

Life Sciences

Guidance, risk management, insurance.



In an agile industry, it's best to be one step ahead. With a frequently changing regulatory environment and a range of emerging risks, Lockton have the experience to build custom insurance solutions to protect your business.

Flexible approach to your challenging insurance requirements

Australia is known to have a reputation as one of the world's leading destinations for life sciences. The rapidly evolving landscape presents many opportunities, as well as the risks associated for biotechnology, pharmaceutical and medical technology companies.

Through a systematic process, facilitated by our specialists, we will review the effectiveness of your approach to risk and insurance by assessing the key drivers of your risk profile. We then match insurance coverage to your risk profile to ensure informed insurance program decisions can be made.

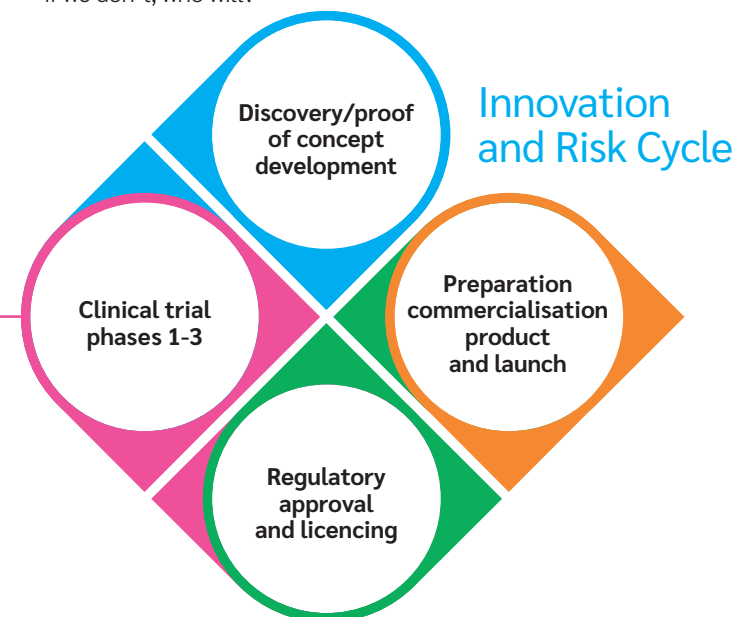
At Lockton, we have an intense focus on client service and a real passion for our work. It shows from our initial client meeting right through to our ongoing relationship management. It is personal.

BEING THE WORLD'S' LARGEST PRIVATELY OWNED
INSURANCE BROKER ENSURES WE MAINTAIN A **CLIENT**
FIRST FOCUS COUPLED WITH THE CERTAINTY AND
SECURITY OF A MAJOR INTERNATIONAL BROKER.

Protecting your innovations step by step

In a changing insurance market, the quality of the presentation of your developing risk profile to underwriters is crucial.

We challenge our clients with fresh thinking and explore every aspect throughout each phase of the innovation cycle. Because if we don't, who will?



Strategically aligned risk management

We understand that within life science all businesses are different, and by understanding what you do and what your particular needs are, we ensure there are no coverage gaps or overlaps within your tailored program.

Clinical trials liability

- We understand local requirements and assist you in managing your responsibilities which may vary among territories.
- We deliver timely responses and quick issuance of certification.

Executive risks

- We understand that protecting key decision makers within your business is crucial.
- We have a proactive approach around risk management and advise from the entity's point of view as well as from the perspective of shareholders.

Protecting your assets

- We advise you on coverage options available within the market to minimise interruption costs to research and development programs, and loss of revenues.

Supply chain

- We work with you to build effective risk management strategies around the critical elements of your supply chain to minimise business interruption.

Claims management

- We are dedicated to ensure that all claims are handled proactively and with minimum disruption to your business.

Local knowledge, global reach

As specialists, Lockton have built strong relationships with domestic and international providers at all levels from underwriters to management.

This gives us the leverage in the marketplace to successfully deliver your program and ensure that you are always matched to the provider who best meets your specific needs.

In addition to servicing our clients nationally, Lockton is the world's largest privately owned insurance broker with access to all global underwriting markets including Lloyds of London. Our clients benefit from collaboration generated through our Global Healthcare Network; which highlights international trends, emerging risks and connects clients globally, generating enhanced risk outcomes through information sharing.

For further information please contact:

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Lockton Overview *The keys to your success*



65,000+ clients globally



8,500+ worldwide Associates



13.4% annual organic growth since



Clients in over **125** countries



100+ offices worldwide



Over USD **2.16** billion revenue



Exceptional client retention rate of **97%**



Private ownership allows **90%** reinvestment



USD **39.5** billion+ premium volume worldwide



ADELAIDE | BRISBANE | DARWIN | MELBOURNE | PERTH | SYDNEY

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