



AVIATION

Tailored risk & insurance solutions to keep you moving

Aviation businesses are built to move, but with the complexity of your risk landscape spanning fleets, data, operations, and global dependencies, one gap in your preparedness can disrupt your momentum. You need a partner who understands how it all connects.

Lockton's Aviation Practice is built by experts who've operated, flown, and underwritten in your world. We partner with you to go **beyond the policy** and provide a clear risk strategy that includes:

RISK TRANSFER

CLAIMS

OPERATIONS

ANALYTICS

THE RESULT

- Together, we'll protect your business by anticipating exposures, managing risks, and keeping resilience on track.
- You can spend less time navigating risk and more time on what matters most — flight.

GET BACK TO FLIGHT

Are you confident
you're in the right
seat if turbulence hits
your risk profile?

The right insurance broker does more than talk aviation — they deeply understand your operation, exposures, and risk profile. When conditions change, that expertise keeps you in control and in the right seat to navigate risk.

From startups to global airlines, we place specialized insurance programs across the aviation ecosystem, including:

- Maintenance, repair, and overhaul (MRO)
- General aviation operations
- Products manufacturing
- Space
- Airlines
- Airports
- Military aviation

INDUSTRY AFFILIATIONS

- National Business Aviation Association (NBAA)
- Vertical Aviation International (VAI)
- Army Aviation Association of America (Quad-A)
- National Defense Industrial Association (NDIA) — SOFIC Conference
- Airports Council International (ACI)
- Aircraft Builders Council (ABC)

Aviation by the
numbers

400+

YEARS OF COMBINED AVIATION
INDUSTRY EXPERIENCE

\$350M+

TOTAL AVIATION PREMIUM

Clients
worldwide

1K+
AVIATION

100+
SERVICE

50+
MRO

25+
SPACE

What makes Lockton different?

EXPERTISE

A team who has done the job

- Risk management guidance grounded in the realities of your organization
- Insight that anticipates and addresses your emerging risks
- Aviation knowledge that decodes your most complex challenges

INTELLIGENCE

A broader perspective that goes beyond the policy

- Transforming your risk data into powerful intelligence
- Practical judgment to help you make the best possible risk decisions
- Aviation claims advocates to help maximize your insurance recoveries

OUTCOMES

Stay focused on what matters most

- Seeing opportunities where others don't
- Reducing impact before it happens
- Building resilience and confidence for what comes next

Key risks to consider

01

Interconnected risks require an integrated approach

Aviation risks are becoming increasingly interconnected, with exposures often amplifying one another across operations, insurance programs, crisis response, and stakeholders. Addressing these challenges requires a coordinated, enterprise-wide approach rather than managing risks in isolation.

HOW WE HELP YOU

- Unite our aviation experts, insurers, crisis response partners, and your business stakeholders to develop aligned risk strategies.
- Develop coordinated approaches to managing complex and evolving risks.
- Connect operational, safety, and risk functions to strengthen long-term resilience.

02

Rising costs in a changing aviation insurance market

Rising costs and loss activity, evolving insurer appetite, and shifting underwriting capacity continue to reshape the aviation insurance market. These pressures are creating greater uncertainty around pricing, capacity, and program stability.

HOW WE HELP YOU

- Leverage market intelligence, predictive analytics, and aviation expertise to navigate changing market conditions.
- Create competition among insurers to drive better outcomes.
- Explore multi-year and alternative risk transfer strategies to improve budget certainty.

03

Geopolitical uncertainty and aviation asset exposure

Geopolitical tensions, conflict-related exposures, aircraft concentrations, and routing disruptions can significantly impact operations and increase business continuity risks.

HOW WE HELP YOU

- Assess evolving geopolitical and accumulation exposures.
- Evaluate the impact on coverage, capacity, and risk strategy.
- Support crisis preparedness and contingency planning to help protect people, assets, and operations.

04

M&A activity and changing market dynamics

M&A activity, insurer consolidation, underwriter movement, and changing market capacity are reshaping the aviation landscape. Organizations that anticipate and adapt to these changes are best positioned to manage uncertainty and capitalize on opportunity.

HOW WE HELP YOU

- Evaluate the impact of market dynamics on transactions and strategic decisions.
- Structure and position risks to maximize leverage and insurer engagement.
- Turn market disruption into opportunity through informed risk and insurance strategies.

We'll help you **GET BACK TO FLIGHT.**

About
Lockton

Lockton is the world's largest privately held, independent insurance broker.

65,000+
CLIENTS WORLDWIDE

94%
CLIENT RETENTION

17
CONSECUTIVE YEARS AS
BEST PLACES TO WORK

\$98B+
PREMIUM VOLUME
WORLDWIDE

150+
OFFICES WORLDWIDE

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